

# SomaLife International Compensation Plan Highlights



## 42% Fast Start Plus (Paid Weekly)

**Payout breakdown:**

- 25% to Enroller
- 5% to 1st Qualified Upline Enroller\*
- 3% to 2nd Qualified Upline Enroller\*
- 3% to 3rd Qualified Upline Enroller\*
- 3% to 4th Qualified Upline Enroller\*
- 3% to 5th Qualified Upline Enroller\*

\* To qualify for generational Fast Start you must be a Business Builder (status D and have the Business Builder Suite) No requirements to receive the 25%.

TITLE REQUIREMENTS	ASSOCIATE (A)	DIRECTOR (D)	MARKETING DIRECTOR (MD)	EXECUTIVE DIRECTOR (EMD)	REGIONAL DIRECTOR (RMD)	NATIONAL DIRECTOR (NMD)
PERSONAL VOLUME (PV) <sup>1</sup>	85	85	85	175	175	175
ACTIVE LEGS	•	3	3	3	3	3
MONTHLY GROUP VOLUME (MGV) Based on 9 qualified Levels		4,000	12,000	*35,000	*75,000	*150,000
<b>TITLE PAYOUTS</b>	<sup>1</sup> Must be (AMO) Automatic Monthly Order. * No more than 50% of your required MGV can be counted from any one leg.					
LEVEL 1	10%	10%	10%	5%	1%	1%
LEVEL 2	10%	10%	10%	10%	5%	5%
LEVEL 3	5%	5%	5%	5%	5%	5%
LEVEL 4	5%	5%	5%	5%	5%	5%
LEVEL 5		5%	5%	5%	5%	5%
LEVEL 6			5%	5%	6%	6%
LEVEL 7				5%	7%	7%
LEVEL 8					6%	6%
LEVEL 9						2%

## 6 Ways to Earn

1. Retail Profits
2. 25% Personal Rebate
3. Fast Start Plus
4. Accelerator Bonus\*
5. Unilevel Commissions
6. Four Worldwide Bonus Pools\*
  - 2% Director Bonus
  - 2% Success Bonus
  - 2% Leadership Bonus
  - 2% Four Star NMD Bonus

\* Associate must be on a minimum of \$175.00 autoship to be eligible for Bonus programs.

### Accelerator Bonus

A one-time \$5,000 bonus paid to any Associate who reaches the Bonus Pool Qualified **Executive Marketing Director (EMD)** rank within the first 90 days of enrollment.

## Fast Track to Director

- Available to any Associate who is not already a qualified Director or above
- To Fast Track simply purchase a Premium Starter Pak and, you will be "Fast Tracked" in the month of purchase. A purchase of a Premium Starter Pak gives you one full additional month of eligibility to compete for the Director Bonus (see below).
- Only new business in each calendar month counts for Fast Track. Volume cannot be carried over to the next month

*NOTE: The Associate is now a qualified Director in the month they "Fast Tracked" and is eligible to compete for the Director Bonus. To remain a fully qualified Director, they must qualify as a Director as per the SomaLife Compensation Plan: 85 Personal Volume (PV); 4000 Group Volume (GV); 3 active legs.*

### Qualifications:

You must be on Autoship for a minimum of 85 PV (although we highly recommend being on Autoship for a gHP Sport or Youth Formula Pak for the combined health benefits and to ensure you remain qualified as you move up through the ranks of the compensation plan.

## Director Bonus (Paid Monthly)

The Director Bonus program is designed to reward the Business Building Associate for up to six months after they first become a qualified Director. Accordingly, Associates are **only** eligible to compete for the bonus during the first five months beginning with the month they **first** become a qualified Director unless they Fast Tracked by the purchase of a Premium Starter Pak which then gives them an additional month of eligibility for a total of 6 months.

This program gives Associates an opportunity to "kick-start" their income as they start to grow their own "teams" and develop leadership.

### Payout is as follows:

- 2% of worldwide company Commissionable Volume (CV) allocated to Director Bonus and paid monthly.
- Open to all first time qualified Directors and continuing for up to 6 months.
- The top 5 newly qualified Directors and above who produce the most total volume in any one calendar month within their 9 compressed levels and have at least ONE NEW or newly upgraded, personally enrolled Associate included in that volume who has purchased a Premium Starter Pack or built equivalent GV will receive a proportional percentage of the bonus based on position one through five. To ensure a level playing field and to promote team building you can only use 50% of the volume from your biggest team (leg). Example; if you have 3 teams with 10k, 5k, and 4k respectively, your eligible bonus volume would be 14k (5+5+4) plus you cannot count volume from any Associate below you in your organization who exceeds your rank in that qualifying month.

*NOTE: Director Bonus eligibility is limited up to your **first** six months after becoming a Director whether you stay at the rank of Director or not. To maintain your eligibility after your "Fast Tracked" month you must qualify your Director rank as per the established SomaLife International Compensation Plan.*

*NOTE: Each month's qualifications are only counted within that calendar month and each month's requirements start again on the first of each month.*

## Success Bonus

- The bonus pool is comprised of 2% of total worldwide Commissionable Volume (CV)
- This bonus is available to all fully qualified Marketing Directors (MD) and Executive Marketing Directors (EMD)
- MGV Compressed (Cmp) must have increased from previous month within 9 compressed levels
- To qualify, a Marketing Director must have three separate Director "Teams". This means having a fully qualified Director in each of your three organizational "legs". These Directors **do not** have to have been personally enrolled to count
- To qualify, an Executive Marketing Director (EMD) must have at least three separate MDs "Teams" (as described above)
- MDs receive one half share for every \$1000 of Group Volume (GV) and an **additional** share for every \$1000 of **new** volume
- EMDs receive one full share for every \$1000 of GV and an **additional** two shares for every \$1000 of **new** GV
- Volume cannot carry over to the next calendar (or volume) month
- Pool shared equally based on share count
- Paid Monthly

*NOTE: For MD or EMD bonus qualification, a "Fast Tracked" Director is NOT considered eligible. To be eligible, the "Fast Tracked" Director must have 4000 GV as per the unilevel.*

## Leadership Pool

- 2% of worldwide company Commissionable Volume (CV)
- Available to all fully qualified Regional Marketing Directors (RMDs) and National Marketing Directors (NMDs)
- MGV Compressed (Cmp) must have increased from previous month within the RMD's or NMD's first twenty (20) levels of their Unilevel structure.
- To qualify, RMDs must have at least three separate EMD "Teams" in their organization
- To qualify, NMDs must have at least three separate RMD "Teams" in their organization
- A RMD receives one half share and a NMD receives one full share
- The pool is divided equally based on share count and paid monthly

*NOTE: An Associate will continue to be eligible for Success Bonus if they promote to RMD for 3 months after the qualifying month or until such time as they qualify for the Leadership Bonus. If after 3 months the Associate has not qualified for the Leadership Bonus they will also not be eligible for Success Bonus. Once an Associate has qualified for the Leadership Bonus they cannot "drop down" and be eligible again for the Success Bonus.*

## Four Star National Marketing Director (NMD) Bonus Pool

- 2% of worldwide company Commissionable Volume (CV)
- Available to all fully qualified NMDs who have at least three separate NMD "Teams" in their organization
- One full share is earned for every \$10,000 of Group Volume (GV) within the NMDs first twenty (20) levels of their unilevel structure
- The Bonus Pool is divided equally and paid quarterly
- To be eligible, a NMD **must** stay fully qualified for entire quarter